



ROMERO ZAPIOLA,
CLUSELLAS & SLUGA
ABOGADOS

AVIATION LAW





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THE FIRM

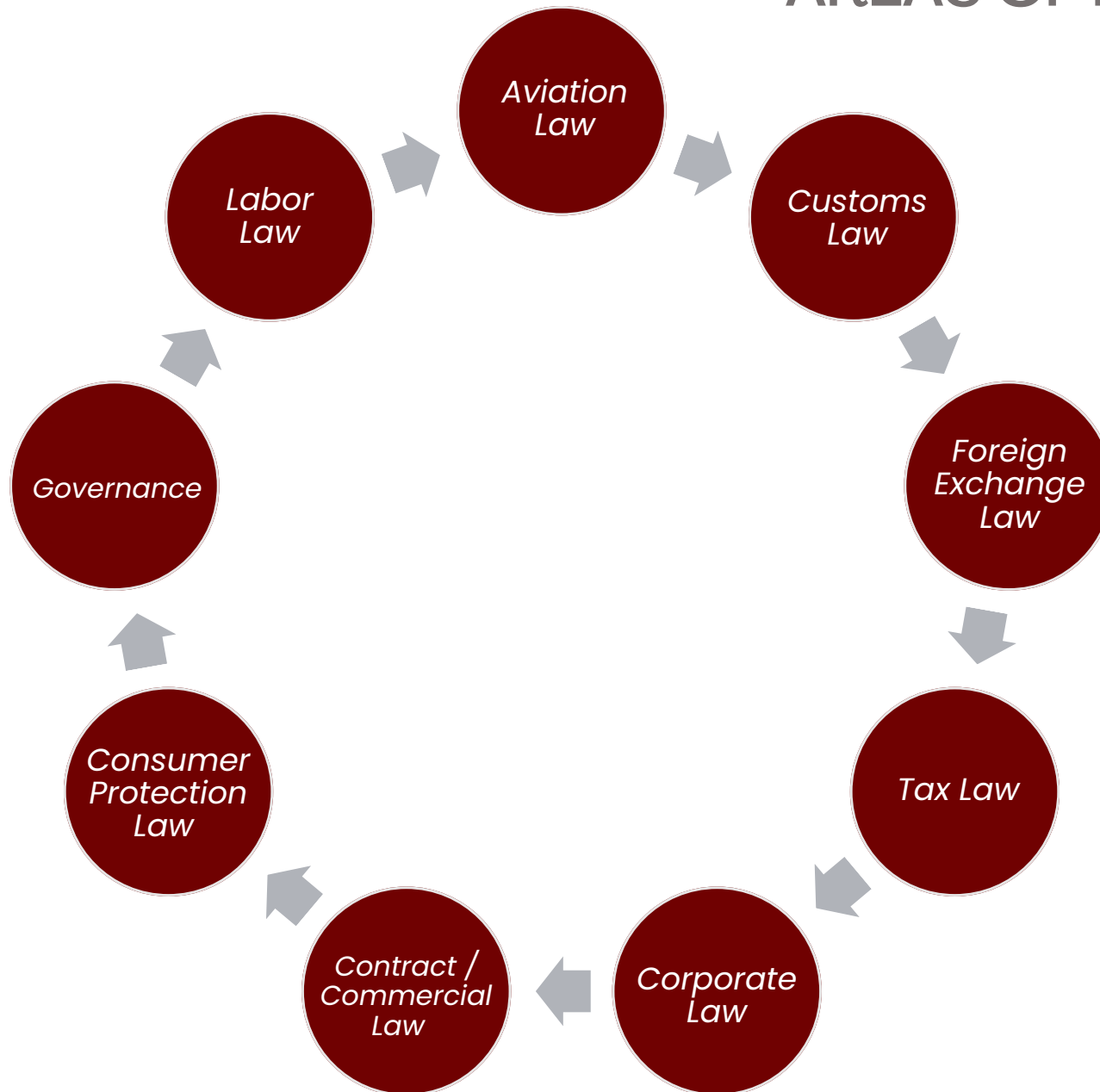
Romero Zapiola, Clusellas & Sluga Abogados is a Law Firm based in Buenos Aires City, established in 1989, which represents and gives advice to world-class multinational companies on all their corporate, aviation, airport, customs, foreign exchange, tax, labor, commercial, and consumer law matters and on their transnational transactions.

A client experiences comprehensive professional services, which are not limited to legal advice only but also include supporting their daily needs and problems.

Our team's world-class academic training and professional expertise are key factors that make our Firm stand out at the time of overcoming the intellectual challenges raised in the queries submitted to us.

In addition, given the comprehensive nature of the services rendered, our client is able to find in one place all the answers needed to execute their ideas, projects, investments and transactions, both in the Argentine Republic and across the Region.

AREAS OF PRACTICE



INTERNATIONAL PRACTICE

Connectivity and Investments

- Robust team prepared to give answers on the basis of international and local regulations.
- Cross-disciplinary team

Internationality

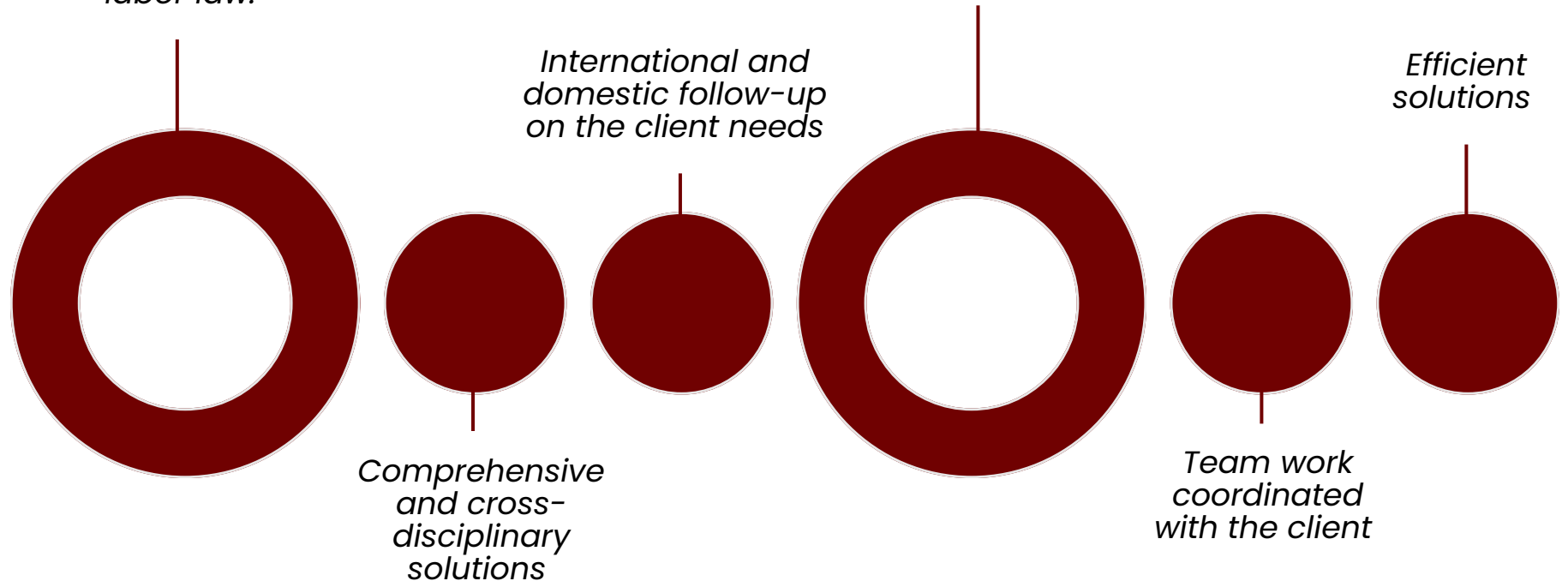
- Connections and bonds consolidated with attorneys from around the world to satisfy the needs of the client.

Mutual cooperation bonds

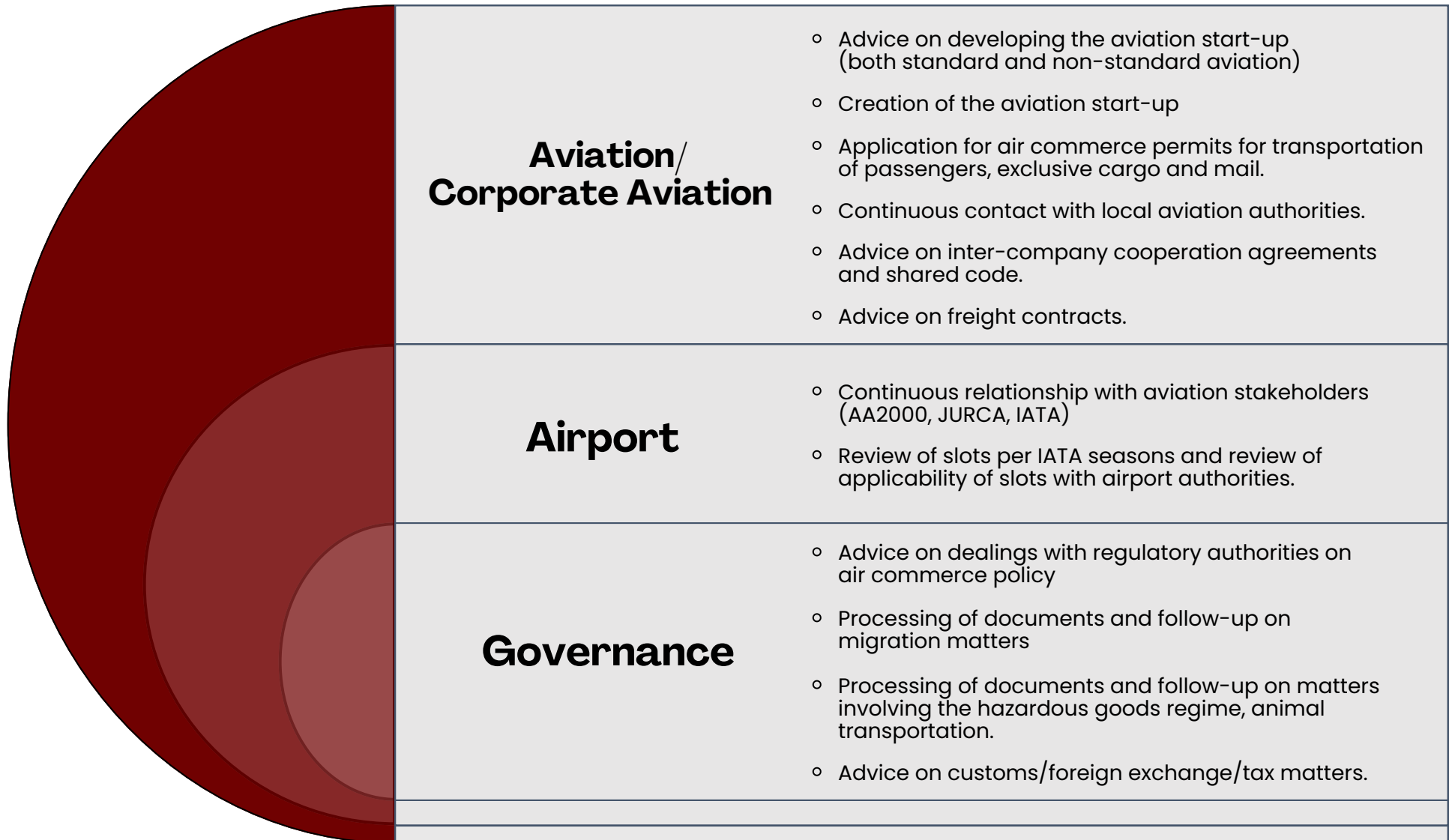
- Continuous exchange of ideas with attorneys from around the world
- Continuous international training on trailblazing legal topics.

OUR AVIATION LAW TEAM

A team of over 30 people focused on the comprehensive follow-up on the client, with experts on Aviation Law, customs, international trade, international finance, foreign exchange, tax, corporate and labor law.



AVIATION LAW



AVIATION START-UP: A SYSTEMIC VIEW

*Experts on air commerce policy,
incorporation of air commerce companies
and management of airport criteria.*

AVIATION LAW

AVIATION START-UP: A SYSTEMIC VIEW

- *Client need: flow of capital and investments into the air commerce industry (domestic and international standard and non-standard aviation for transportation of passengers, exclusive cargo and mail)*

Assistance with aircraft pre-purchase proceedings, advice on aircraft acquisition; if necessary, steps are taken to have the aircraft registered with the National Aircraft Registry of Argentina. Assistance to the client in the process of creating the aviation corporate body.

- *Application for air commerce permits for air transportation.*

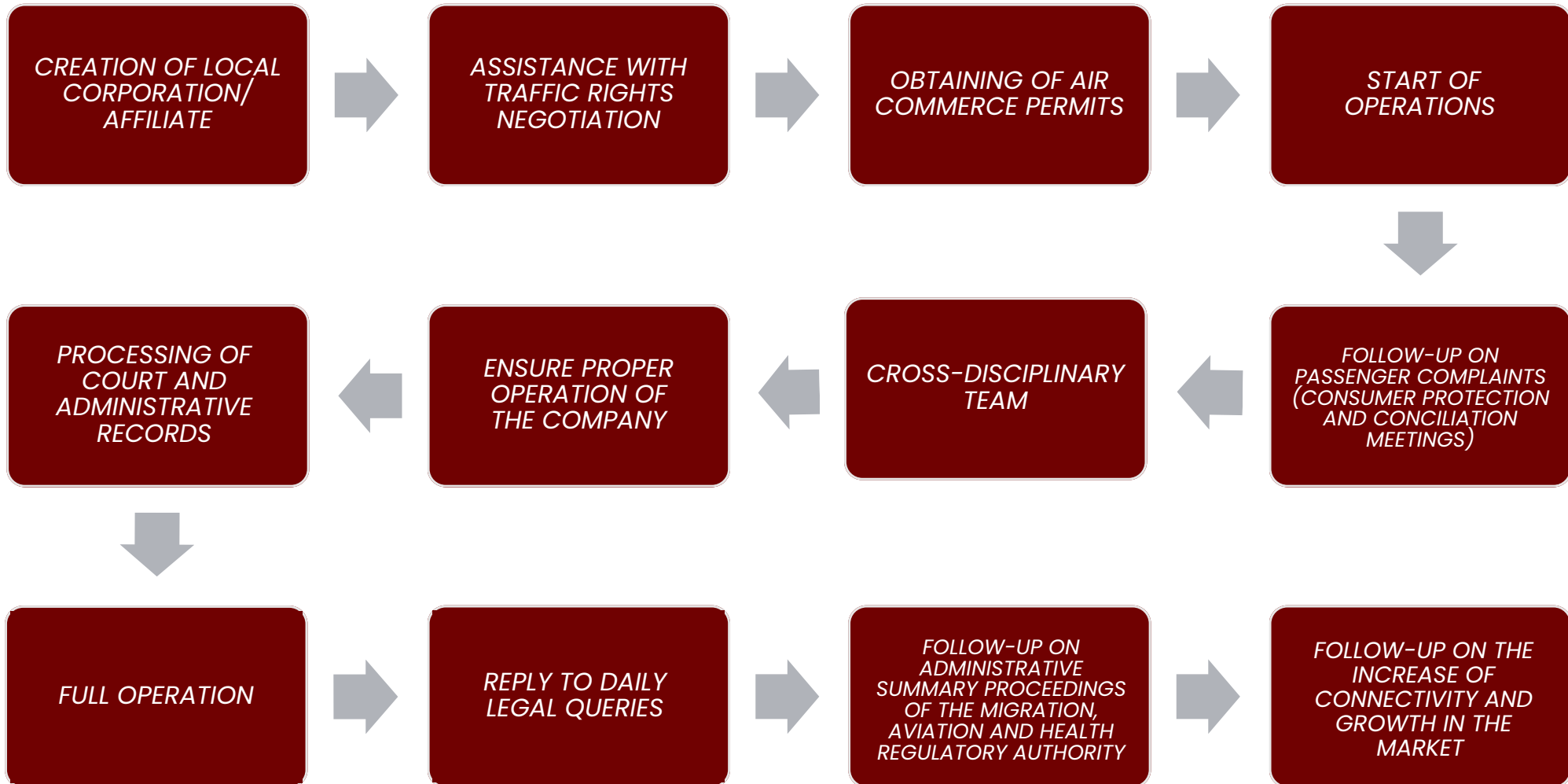
Upon acquiring the aircraft and creating the corporate governance body, operation routes are examined, the client gets assistance throughout the negotiation with air commerce regulatory authorities; for example, if frequencies need be increased for the purpose of applying for operation permits.

- *Review of slots, technical and legal capacity.*

The client gets advice on slot schedules to be submitted to aviation and airport regulatory authorities prior to starting operations; OPSPECS are reviewed to proceed with incorporation into the aircraft fleet together with insurance certificates.

AVIATION LAW

OPERATION OF THE AVIATION START-UP



Non-scheduled air commerce operations for the transportation of passengers, cargo, and mail.

PRE-PURCHASE

- Advice on pre-purchase inspection
- Review of applicable customs, foreign exchange and tax regime.

PURCHASE AND IMPORT INTO THE COUNTRY

- Advice on all financial transactions and lease operations.
- Advice on aircraft importation in compliance with Argentine regulations and the FAA, EASA (*and other aviation authorities from around the world*)

AIRCRAFT REGISTRATION PROCESS AND APPLICATION FOR NON-SCHEDULED AIR COMMERCE PERMITS

- Registration with the National Aircraft Registry of Argentina. Registration of lease agreements.
- Application for non-scheduled domestic and international air commerce permits for transportation of passengers, cargo and mail.
- Review and submission of corporate, financial and accounting documents.

INTEGRAL AVIATION LAW

Labor Law

- Advice on and management of aviation personnel
- Review of rest period regulations.
- Advice on licenses
- Advice on collective bargaining agreements

Infraestructure

- Licensing of aerodromes
- Licensing of declared suitable places.
- Licensing of heliports

Aerial work

- Advice on the sale and purchase / import of aircrafts with capacity for aerial work
- Application for air operator certificate
- Advice on sustainable aviation

Transportation

- Regular and Non-Scheduled Services
- Passenger, Cargo and Mail Transportation
- Air Transport Contract
- Carrier's Liability
- Operating Permits
- Passengers' Complaints
- SLOTS
- Frequency Increase

PROFESSIONAL SCOPE & HUMAN TALENT

The firm is focused on providing comprehensive follow-up on its client's concerns, by creating cross-disciplinary work teams, based on quality and academic excellence, who are able to solve from the smallest legal issue to the most intricate and complex challenges.

Our firm has a Corporate Social Responsibility policy in place.

AVIATION LAW LEADING TEAM



Natalia Eleonora Sluga, Esq.

Attorney, Managing Partner and Director of the Aviation Law Department. LL.M. Degree in International Legal Studies, Georgetown University, Washington DC (Fulbright Scholar). Specialized in Customs, Foreign Exchange, Foreign Trade and Tax Law. Teacher of the Cross-Disciplinary Aviation Law Graduate Course at the Pontifical Catholic University of Argentina. Lecturer.



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Contact us

